



IT'S AS **EASY** AS 1.2.3.

1. YOU CHOOSE!

Choose your Community... Choose your Home Design... Choose your lot.

- Select your desired location and community. Refer to the community locator for available communities.
- Select any of the home plans identified on the community landing page
- We offer multiple series' of home designs to accommodate your desired style and budget. Please refer to the coordinating price sheet and Standards Features list for details on pricing and included features for each series.
- Some plans on other communities may not be available in all communities due to set back or minimum lot size requirements.
- Print the Community "Plat Map" look at the lot sizes, locations and choose your home site. Refer to the "LOT FIT" list as to what floor plans will fit on each lot.
- Print the "Standard Features" for the series of home that you have choose. Carefully read through the detailed list. It is a good tool to determining what your home comes equipped with.
- Select any of the optional "Upgrades" available. You will have time to make your final upgrade choices after your offer is accepted. It is a good idea to start thinking about what you would like added into your home.
- Upgrade List and Standards Features are located on each community page next to the home plans, *please match the upgrade sheet and standards list with the home "series", example: Flex series home, download the Flex series upgrades list and standard features.*

2. WRITE AN OFFER!

Call your agent. (If you don't have an agent one will be provided free of charge) Just email Don Leske at DonL@johnlscott.com and request a buyer's agent to call. We will have an experienced buyer's agent who is trained in our new home communities call you within 8 hrs.

- Tell buyers agent which home and lot you are interested in.

Write your offer! Agents make sure that you include the following:

1. Builders addendum: Located under the "Information Center" on each page. Please read through the builders addendum thoroughly. It answers many of the common questions that you or your buyer may have. Example: Title and Escrow, building time lines and or closing ,earnest money, and much, much more.
 2. Standard Features and Floor plans (Front elevation and all interior levels):
Make sure that you include your selected floor plan with your offer.
 3. Pre-approval letter
 4. We use all other standard MLS purchase and sale forms
- A. Offer is presented to builders for acceptance. We will have a response to you on your offer within 2 business days.
B. Once your offer is accepted you will be contacted directly by the builders representative within 2 business days.
C. The builders representative will schedule your meeting with the builder no later than 14 days after your offer is accepted to review all of your choices and answer any question you might have.

Once you meet with the builders representative and make all your final selections the builder will have everything to start the next step.

On to Number 3 on next page!

BUYING A PRESALE IS AS EASY AS 1.2.3.



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3. BUILD & MOVE IN!

1. Building permit is applied for and Construction begins.
2. Foundations are poured, Framing begins, Roof Truss is installed, Windows and Doors are installed.
3. Home is finished
4. County or City inspects every step of the way and issues builder a final "Certificate of Occupancy"
5. You do your final walk-through and Lender has home appraised.
6. Sign your closing paperwork
7. Move into your Brand New home!

The entire process can typically take between 3-5 (+/-) months depending on weather conditions, holidays or unforeseen occurrences.

